



Junior Personal Banker

As part of a results-oriented, client focused team, you will focus the majority of your time driving new business, helping clients and building long term relationships in our Clarien lounge and through our self-service digital channels.

Junior Personal Bankers must thrive on client interaction, be flexible, technologically capable self-starters and enjoy working within a demanding and progressive, professional banking environment. Junior Personal Bankers are expected to spot sales opportunities whilst nurturing strong working relationships with clients and colleagues to ensure the delivery of consistent high quality banking services.

Primary Responsibilities:

- Excel at needs discovery and solution development to assist clients with their daily digital banking needs.
- Partner with the team of Personal Bankers to identify, plan and deliver the best banking and investment solutions to clients and prospects based on their needs.
- Participate in contact programmes to forge, maintain and grow strong relationships with our clients.
- Continuously migrate and support our clients through our digital channels, both as a digital concierge and via virtual meetings.
- Support the team as it relates to client service requests and project initiatives.
- Manage risk by ensuring regulatory requirements are met when onboarding clients.
- Represent Clarien at various business and community events with a view to strengthening client relationships.
- Carry out special projects as assigned or other duties as required and directed by the VP, Financial Services.

The successful candidate must have:

- Minimum Education: A university degree in Business or Finance or equivalent combination of formal training and experience.
- Minimum Experience: 1 year of demonstrated sales experience; 1 year of client service experience.

Skills and Abilities:

- Skilled at assessing customer needs and providing applicable solutions whilst building client relations.
- Be technologically confident.
- Good knowledge of financial management and banking products and services.
- Ability to adapt to change and a commitment to continuous learning.
- Ability to manage multiple priorities and client requests at one time.
- Superior oral and written communication skills for both internal and external purposes.
- Ability to understand and implement processes and/or regulatory requirements.
- Ability to apply strong critical thinking and problem solving skills to meet client needs.

Clarien is an equal opportunity employer and offers a competitive compensation package commensurate with qualifications and experience.

Please submit a detailed cover letter and résumé no later than October 21st, 2021 to:

Human Resources Department
19 Reid Street, Hamilton HM 11
P.O. Box HM 665, Hamilton HM CX
Email: jobs@clarienbank.com
Fax: + 441 296 7701

www.clarienbank.com | 441 296 6969

Head Office: 19 Reid Street, Hamilton HM11, Bermuda | Paget Plaza: 161 South Road, Paget DV04, Bermuda

We sincerely thank all applicants for their interest. Only those candidates under consideration will be contacted.

Clarien Bank Limited, through its wholly owned subsidiary companies, is licensed to conduct bank, investments, corporate service provider and trust business by the Bermuda Monetary Authority.